



CORNERSTONE UNDERWRITING PARTNERS

Snow Plowing Program Supplemental Application

(Complete in addition to the ACORD Application)

Applicant's Name:	Agency Name:
Mailing Address:	Agent:Address:
Location Address:	E-mail:
	Phone No.:
	12:01 A.M., Standard Time at the address of the Applicant T APPLY, INDICATE "NOT APPLICABLE" (N/A)
Applicant is: Individual Corporation I Image: Limited Liability Company Image: Company Image: Company	Partnership 🗌 Joint Venture Other (Specify)
Website Address:	
E-mail Address:	Phone Number:
Audit Contact Name:	
E-mail Address:	Phone Number:
1. Limit of Liability Desired:	
2. Years of Snow Removal Experience:	

3-Year Averages Can be Used for the Following:

3.	Annual Receipts from Snow & Ice Removal Operations:	\$
	Annual Payroll from Snow & Ice Removal Operations:	\$
	Annual Subcontractors Cost from Snow & Ice Removal Operations:	\$
	Annual Receipts from <u>ALL</u> Contracting Operations:	\$
	Annual Payroll from <u>ALL</u> Contracting Operations:	\$

Check Off All That Apply for Snow Plowing Operations:

4.	Convenience Stores		Gas Stations		Big Box Stores (ex Home Depot)
	Pharmacies		Large Grocery Stores		Stadiums
	Hardware Stores		Large Office Parks		Airports
	24-Hour Locations		Banks with ATM's		Hospitals
	Medical Office Buildings		Governmental		Nursing Homes / Assisted Living
	Single Family Homes: # o	f Hon	nes: Condo/HOA	Asso	cs: # of Units: (any one loc)

List Below All Commercial Snow Plowing Accounts (attach list if necessary)

5.	Job Description / Location	Nature of Work	Job Cost
			\$
			\$
			\$
			\$

•	Indicate the percentage of receipts in categories below: (Column should total 100%)		Indicate the type and number of customers in the categories below:	
	Snow Plowing/ Shoveling	%	Single Family Residential	# of Customers:
	Snow Carting (off site)	%	Manufacturing Facilities	# of Customers:
	Salting/Ice Treatment	%	Office / Business Parks	# of Customers:
	Roof Raking /Ice Dam Removal	%	Multi-family, Condo/Townhouse/ Apartment Complexes	# of Customers:
	Other (describe):		Commercial Strip Malls, Banks, Medical Offices & Facilities	# of Customers:
		%	Municipality/Street & Road County roads, Commuter Parking Lots, etc.)	# of Road Miles:
	Total:	%	Interstates, Turnpikes & Thruways	# of Road Miles:

Indicate the Number & Type of Equipment Used for Snow & Ice Removal Operations:

7.	Plows #	Shovels/Pushers #	Salt Spreaders #	
	Snow Blowers #	Sweeper Brooms #		
	Other: (describe)			

8.	Do you require all customers to enter into a written contract? (If Yes, attach a copy) If not required 100% of time describe below when contracts are not required:	YES	NO	
	Do you enter into snow/ice removal contracts written by property owners or other 3 rd parties? If yes, describe below & provide copies:	YES	NO	
	Do you provide certificates of insurance to all customers? If not provided 100%, describe below when not provided:	YES	NO	

9.	Do You Have a Log Book? YES NO If yes, describe information captured in log book or provide sample page:						
	Snow Removal Workforce - # and Type of Work Performed by the Following:						
	Principals or Owners:	#	Type of Work:	Payroll: \$			
	Full-Time Employees:	#	Type of Work:	Payroll: \$			
	Part-Time Employees:	#	Type of Work:	Payroll: \$			
		Laborers?		Yes 🔲 No			
	If yes, how many:						
11.	Are subcontractors ever u	sed for snow	removal?	Yes 🗋 No			
	Are certificates of insurance	ce obtained fr	rom subcontractors?	Yes 🔲 No			
	Minimum Limits Required: \$						
	-			Yes 🔲 No			
	If yes, percentage of total su	bcontracted co	ost:%				
			subcontractors which include a hold harmles				
	If no, explain when not requi	red:					
	Are you named as an additional interest on the subcontractors' policies?						
	Do you normally use the same subcontractors?						
12. Does Applicant perform any snow plowing in NY?: Yes No If Yes, What Percentage? Any snow plowing in the 5 Boroughs of NY?: Yes No If Yes, What % of the NY Total?							
	13. Are you required to name any of your customers as an Additional Insured?: Yes No (If Yes, please attach a list of customers who require Additional Insured status including whether it needs to be Primary/Noncontributory, include Completed Operations or if they require a Waiver of Subrogation)						
14.	14. Does Applicant Carry Commercial Auto?: Yes No What Limit?						
15.	15. Any other operations aside from snow removal?						
	If Yes, are these operation	s covered els	ewhere?: 🔲 Yes 🔲 No				
16. Prior Carrier & Premium:							
17.	17. Prior Losses:						

Note: 3-5 Year Loss Runs will be Required

FRAUD WARNING:

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

APPLICANT'S NAME AND TITLE:					
APPLICANT'S SIGNATURE:		DATE:			
	(Must be signed by an active owner, partner or executive officer)				
PRODUCER'S SIGNATURE:		DATE:			

Descriptions and information herein are preliminary to a quote and are not solicitations to buy or offers to sell insurance. Policy issuance is subject to underwriting approval; refer to any actual policies issued for complete details of coverage, exclusions, and limitations.